

# Cold Chain Live (Week 4)

## Innovation Zone: Ethos

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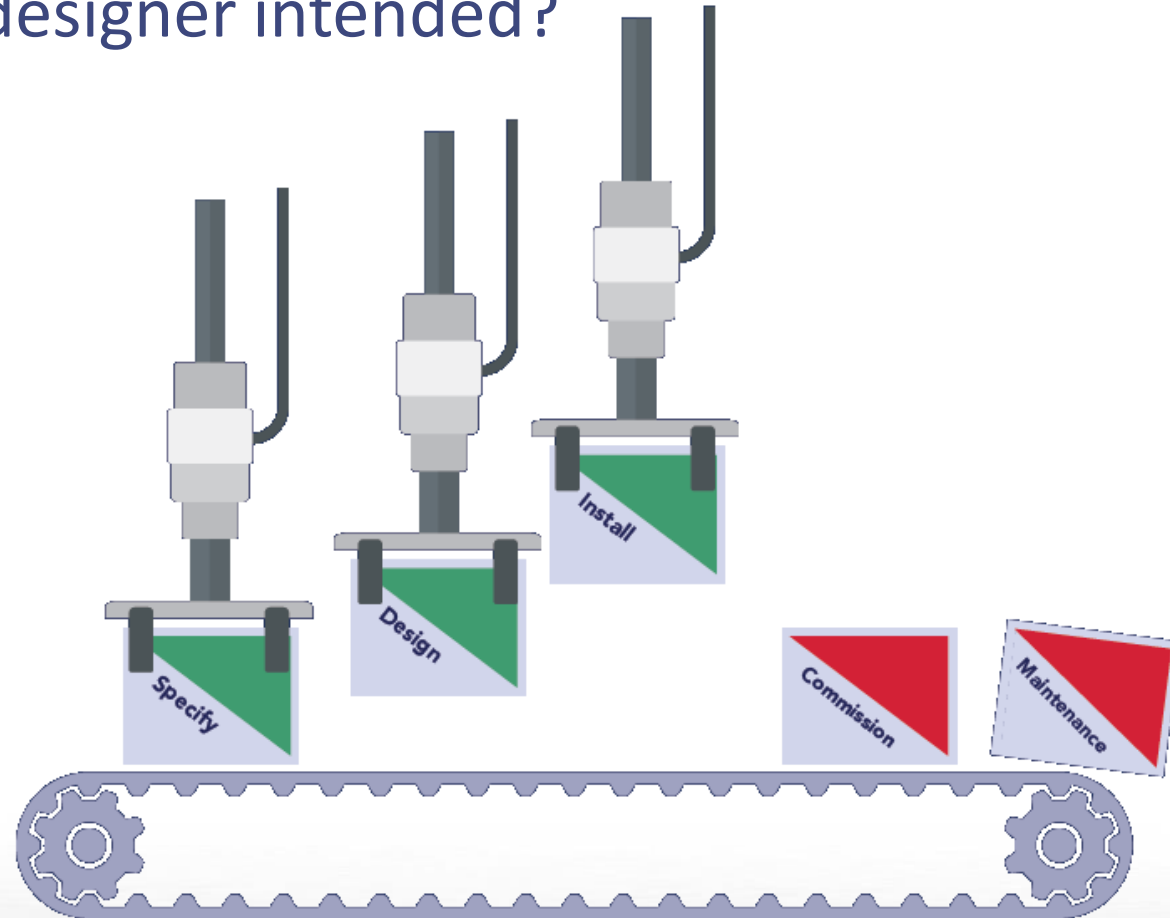


# **“ETHOS as a tool to help improve decision making and operations in your business”**

1. Where does Ethos fit in the life cycle of equipment
2. Practically, how does Ethos go about finding energy opportunities
3. Some examples of opportunities and their savings

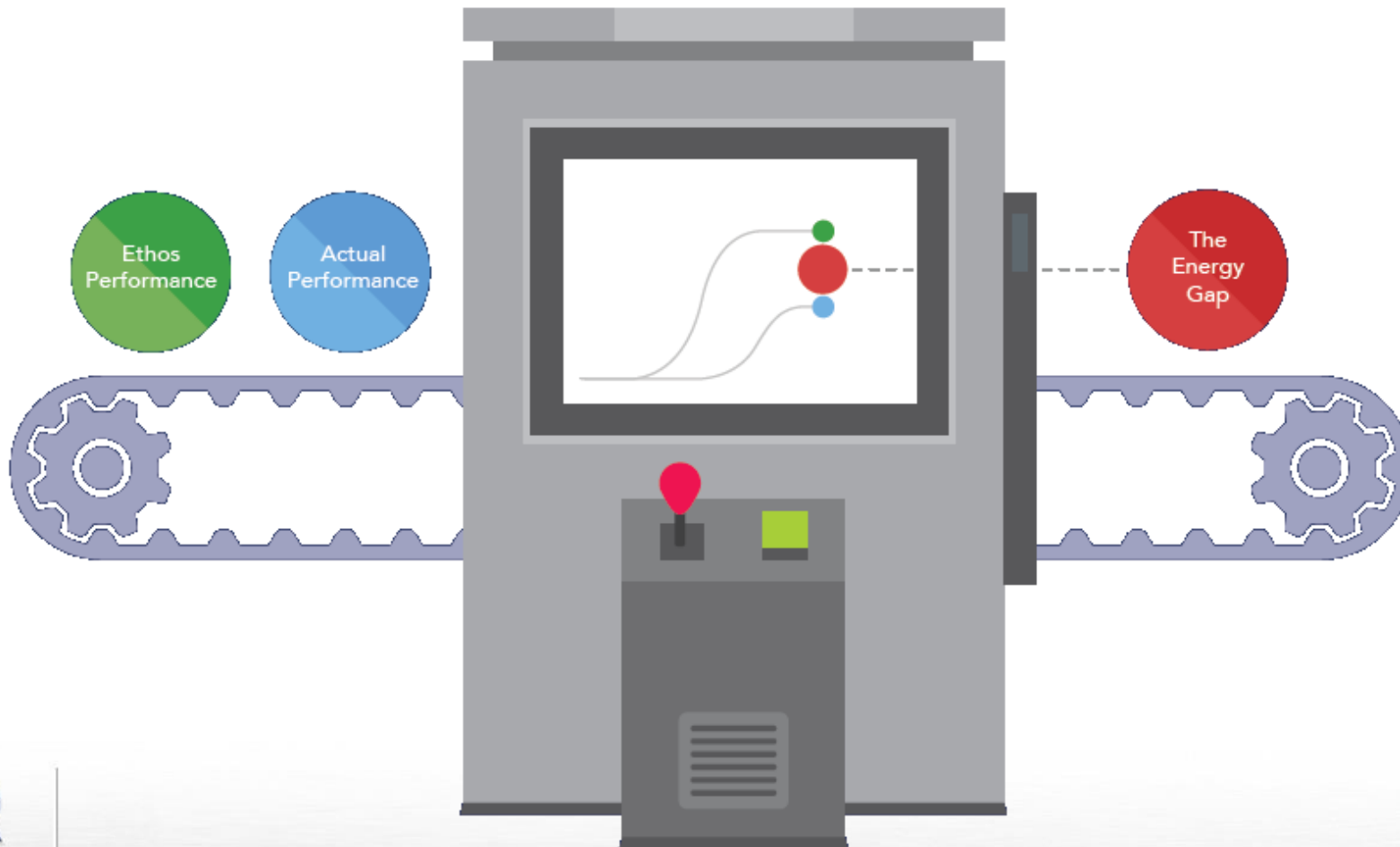
# Consider Life Cycle Cost

- Consider visibility of energy performance across a contract
- Is the focus too much on the specification? After installation is it running as the designer intended?



# Keeping the focus on energy through Commissioning and Maintenance

- With the actual current performance, figure out the “What If” scenario of the equipment running at its best performance



# What to do once the energy gap is identified

- Take action to minimise or eliminate this gap so your equipment is using the least energy it needs to for the load place on it.



# How Ethos captures data



PLC Based Data Logger

“separate set of sensors”



API Connection

“already have the data,  
just send it over”



Network Edge Device

“ask the existing control  
system its sensor data”

# How Ethos determines how the system should work

- Digital Twin is built from the design point
  - The system performance the designer intended (and the supplier promised!)
  - “Dynamic” because it re-calculates from the design point to actual conditions



# “Closing the Loop”

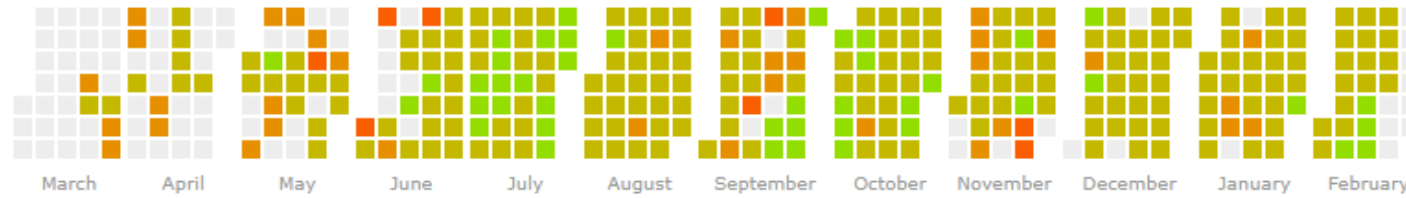
- Unless action is taken it’s all pointless!
- The data needs to be presented in an easy to access format (people are simply too busy otherwise)



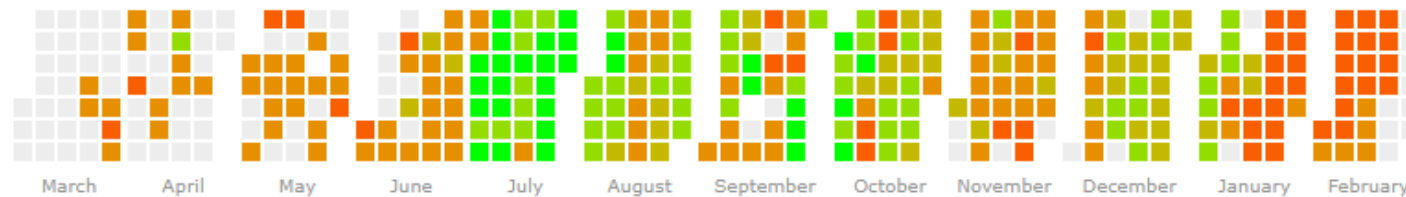


# How to present accessible data

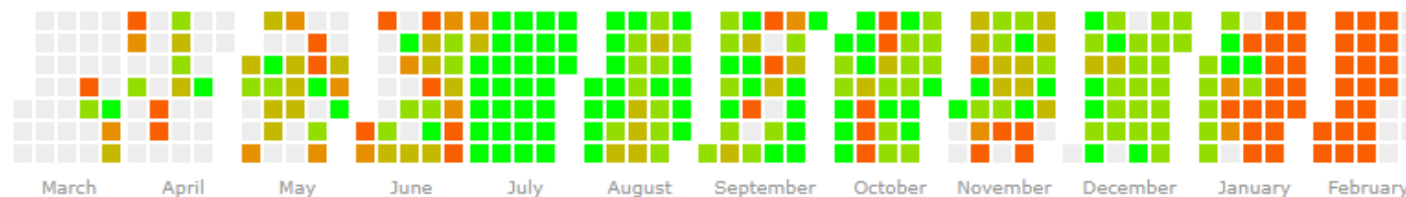
CondenserEvaporative 0



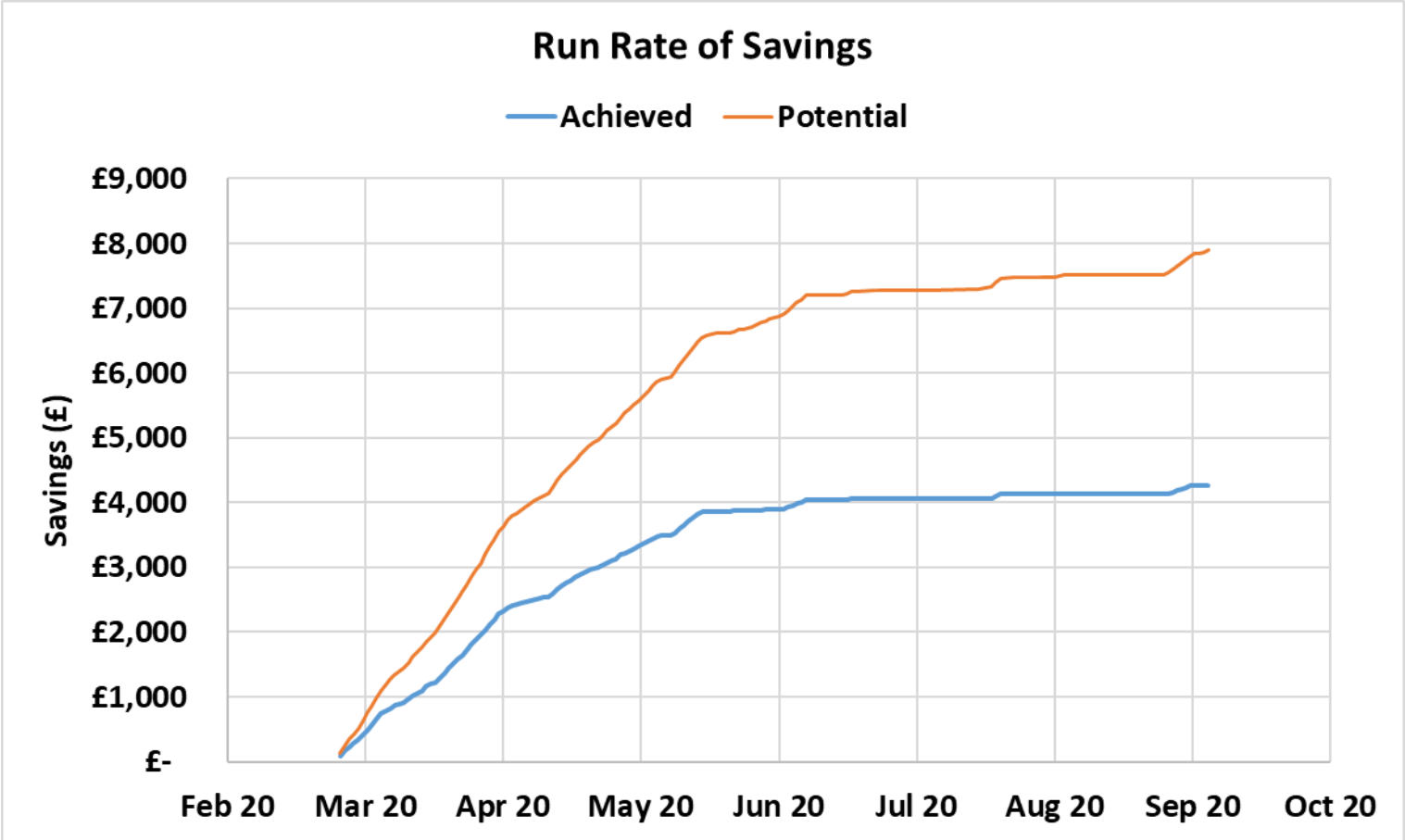
EvaporatorToSecondary 0



LPR 0



# How to cost up opportunities



# Example opportunities

**Economisers  
offline  
10% kWhrs**

**Condenser  
air build-up  
6% kWhrs**

**Condenser VSDs  
not optimised  
6% kWhrs**

**Evaporators  
fouled  
10% kWhrs**

# Thank you, Questions?

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How can i be sure that  
my plant has been  
commissioned properly?

Do I have spare plant  
capacity?

Did my performance improve  
after the last maintenace  
visit?

How can I be sure that my  
plant is running efficiently?